



Are you a results driven sales person with an international experience?
Are you familiar with doing business through an extensive distributor network?
Do you see a challenge in working hard to expand our presence in the European Markets?



Than this is your opportunity!

Gorman Rupp Europe is a part of the US based pump manufacturer Gorman-Rupp in Mansfield, USA.

Our product line consists of pumps and pump systems for the contractor business, the industry and for communal waste water applications. From our facility in the Netherlands, the Gorman-Rupp pumps are sold through an ever extending network of specialized distributors in Europe. To facilitate our growth in the European markets we are looking for an experienced and highly motivated:

Regional Sales Manager Europe

In this demanding role you will be responsible for the sales through our distributors in the assigned territory. Visiting and supporting them is a major part of your activities, as well as organizing events and trainings at our locations in the Netherlands and Belgium. Furthermore, providing technical assistance, making quotations and doing the necessary follow up is your responsibility. For this, you can rely on the professional support from our application engineers and the technical teams.

We are looking for a candidate who has:

- An extraordinary passion for customer care and -service.
- A results driven mentality.
- A bachelors degree in mechanical engineering or technical business administration.
- Min. 5 years of experience with centrifugal pumps, rotating- or heavy equipment, preferably in construction, municipalities and industrial applications.
- Proven experience in doing business in various European countries with high quality equipment.
- Experience in organizing commercial promotional activities e.g. trade shows, dealer meetings, open house events etc.
- Experience in providing technical- and commercial trainings on various levels.
- Fluent language skills in Dutch and English, preferably added with other European languages

- The ability to travel within Europe (approx. 50% of your time)
- Experience with working in cross cultural and –language environments.

Besides these requirements, we are looking for someone who fits our philosophy:

Nice people, knowledgeable and they supply very good pumps, that is Gorman-Rupp.

Does this appeal to you and are you ready to be part of the exciting growth of Gorman-Rupp in Europe? Don't hesitate to apply with us:

Gorman Rupp Europe BV, attn. of Mr. C. van der Gaag (cvandergaag@gormanrupp.com)
Bellweg 50 4104 BJ Culemborg